

**Title:** Global Advisory Consultant, Strategy

**Location:** Charlotte, NC

## **JOB SUMMARY:**

TCG Consulting, a leading twenty-four year (Inc. 5000 and Consulting Magazine Top Growth Company for multiple years) global independent strategic advisor for Travel, Meetings, Payment and Expense, is searching for a **Strategic Global Advisory Consultant** with experience as an executive client advisor & strategist and demonstrated skills in innovative problem solving, analysis, client management and business development to expand our existing Global Strategy Practice.

## **THIS POSITION REQUIRES:**

- Extensive direct client interaction as well as intensive collaboration with internal resources and external partners
- Enthusiasm for business development and networking
- Innovative thinking with an emphasis on business strategy and solutions to complex client issues and business challenges within the Travel, Meetings, Payment and Expense (TMPE) space
- Strong execution skills with the ability to convert strategies into actions and results
- Exceptional ability to communicate compelling concepts to Senior Client Leadership
- Market leader to identify industry trends and to evolve offerings to meet changing client requirements
- Proven ability to manage global diverse teams and multiple projects
- Exceptional analytical expertise
- High degree of independence and accountability

## **BASIC QUALIFICATIONS:**

- Minimum seven (7) years senior leadership experience sourcing and/or managing global corporate T&E spend programs with special focus on innovative strategic solutions
- Experience communicating with and influencing senior executives in complex strategic and operational benefits
- Experience in leading and motivating geographically dispersed resources and projects
- Highly collaborative with excellent group coordination skills
- Project Management expertise
- Strong analytical, written and oral communication skills with a confident and compelling presentation style

## **YEAR ONE SUCCESS FACTORS:**

- Develop and sustain key client partnerships
- Operationalize concepts into defined methodologies and outputs
- Meet profitability, sales and revenue goals
- Establish Global Strategy Practice as a leader in the marketplace